

Message Text

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PAGE 01 TEGUCI 02080 092150Z
ACTION ARA-10

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FM AMEMBASSY TEGUCIGALPA
TO USDOC WASHDC
INFO SECSTATE WASHDC 6564

UNCLAS TEGUCIGALPA 2080

E.O. 11652: N/A
TAGS: BEXP, HO
SUBJ: ADS REQUEST FOR FERTICHEM INC., MIAMI, FLA.

REF: COMMERCE CD-144, MARCH 25, 1977

THE FOLLOWING FIRMS HAVE BEEN CONTACTED INDIVIDUALLY AND HAVE
EXPRESSED AN INTEREST IN ACTING AS AGENT FOR FERTICHEM, INC.
PRODUCTS:

1. DISCOSER S. DE R.L.
P.O. BOX 1181
TEGUCIGALPA, D.C., HONDURAS
CONTACT: LIC. ANGEL A RATUTY, OWNER AND MGR.
PHONE: 228898, 223395, 227063
CABLE: DISCOSER

COMMENTS: MR. MATUTY EXPR 3\$ 8,5343ST IN REPRESENTING
THIS FIRM AS SOON AS POSSIBLE. DISCOSER HAS EXCELLENT
CONTACTS IN THE HONDURAN GOVERNMENT AND AUTONOMOUS
INSTITUTIONS AS WELL AS IN AGRICULTURAL UNIONS IN THE NORTHERN
AREA OF THE COUNTRY. THE FIRM IS EXPERIENCED IN AGRICULTURAL
PRODUCTS AND ENJOYS AN EXCELLENT REPUTATION IN LOCAL BANKING
AND COMMERCIAL CIRCLES. MR. MATUTY WROTE DIRECTLY AND ALSO
TELEPHONE MIAMI.

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2. AGROCOMERCIAL SEGOVIA, S. DE R.L.
5A. CALLE Y 5A. AVEM
COMAYAGUELA, D.C., HONDURAS
CONTACT: NXR. JOSE SEGOVIA, OWNER AND MGR.
PHONE: 227537
CABLE: SEGOVIA

COMMENTS: MR. SEGOVIA'S FIRM HAS ITS MAIN OFFICE IN COMAYAGUELA AND A BRANCH IN CHOLUTECA. THE FIRM HANDLES AGRICULTURAL PRODUCTS. MR. SEGOVIA EXPRESSED INTEREST IN REPRESENTING FERTICHEM PRODUCTS IF PRICES ARE COMPETITIVE. THE FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANKING AND COMMERCIAL CIRCLES AND HAS EXCELLENT CONTACTS IN THE AGRICULTURAL SECTOR IN THE SOUTHERN AREA OF THE COUNTRY.

3. HAMMER AGENCIES

1A. CALLE Y 1A. AVE.
SAN PEDRO SULA, HONDURAS
CONTACT: MR. HENRY HOLTZ, OWNER AND MANAGER
PHONE: 522062; 522063
CABLE: HAMMER

COMMENTS: THIS AGENCY IS ONE OF THE LARGEST AND BEST REPUTED IN HONDURAS FOR THIS LINE OF PRODUCTS. ENJOYS AN EXCELLENT REPUTATION IN BANKING AND COMMERCIAL CIRCLES. MR. HOLTZ EXPRESSED INTEREST IN REPRESENTING THIS FIRM IF PRICES ARE COMPETITIVE.

4. ASTRO AGRICOLA S.A.

FINAL AVE. LOS PROCERES
P.O. BOX 1119
TEGUCIGALPA, D.C., HONDURAS
CONTACT: MARIO MORAN, MGR.
PHONE: 220166; 220168
TELEX: 1216AGRICOLAHT
CABLE: AGRICOLA
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COMMENTS: THIS FIRM, AFFILIATED WITH COMERCIAL GALAXIA, S.A. IS INTERESTED IN THIS PRODUCT IF COMPETITIVE PRICES ARE INCLUDED IN THE OFFER. ASTRO AGRICOLA IS MAINLY A DISTRIBUTOR BUT ALSO HANDLES PRODUCTS ON COMMISSION BASIS. THIS FIRM HANDLES A COMPLETE RANGE OF AGRICULTURAL PRODUCTS AND ENJOYS A GOOD REPUTATION IN LOCAL BANKING CIRCLES.

APPROVED BY: MARGARET KROMHOUT, PREPARED BY: J.J. ORTUNO.
BECKER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Decaption Note:
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Disposition Case Number: n/a
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Disposition Date: 01-Jan-1960 12:00:00 am
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Original Classification: UNCLASSIFIED
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Review Exemptions: n/a
Review Media Identifier:
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SAS ID: 2591603
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST FOR FERTICHEM INC., MIAMI, FLA.
TAGS: BEXP, HO
To: COM
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